Helping Small Businesses Take Advantage of the Cloud

Understanding my client’s business is my first priority as a cloud consultant, architect and developer. Many of my clients are not tech savvy. They usually do not understand how the cloud works and how their business can use it. It is my job to analyze their IT infrastructure and business plans to determine how cloud services can be most effectively utilized. My consultations usually take 2 – 3 hours. During this time, I gather information about the software in use, how data and documents are stored & managed, how applications & data are made available to internal & external users, their IT budget, and future business plans. I then educate the client about public cloud services and how these services can be used to achieve their IT goals. If you own a small business and you are looking to take advantage of the cloud and you are not sure where to start, your first step should be reaching out to a cloud consultant. I have saved my clients thousands of dollars using the cloud.